

<u>Washington</u>	<u>Home</u>	<u>Excess</u>	<u>Inland Marine</u>	<u>Auto</u>	<u>Dwelling Fire</u>	<u>EQ</u>
<u>Ace Private Risk</u>						
New	17%	17%	17%	17%	17%	5%
Renewal	12%	12%	12%	12%	12%	5%
<u>Chartis</u>						
New	12%	12%	12%	12%	12%	8%
Renewal	12%	12%	12%	12%	12%	8%
<u>Chubb</u>						
New	12%	10%	12%	8%	12%	5%
Renewal	12%	10%	12%	8%	12%	5%
<u>CSE</u>						
New	n/a	n/a	n/a	n/a	n/a	n/a
Renewal	n/a	n/a	n/a	n/a	n/a	n/a
<u>Fireman's Fund</u>						
New	15%	10%	15%	10%	10%	3%
Renewal	15%	10%	15%	10%	10%	3%
<u>GeoVera</u>						
New	n/a	n/a	n/a	n/a	n/a	n/a
Renewal	n/a	n/a	n/a	n/a	n/a	n/a
<u>Hartford</u>						
New	12%	10%	12%	10%*	5%	5%
Renewal	10%	10%	10%	10%*	5%	5%
<u>Lexington</u>						
New	10%	n/a	10%	n/a	10%	5%
Renewal	10%	n/a	10%	n/a	10%	5%
<u>Prestige Solutions</u>						
New	10%	n/a	10%	n/a	10%	5%
Renewal	10%	n/a	10%	n/a	10%	5%
<u>Safeco</u>						
New	12%**	10%	12%	10%***	10%	5%
Renewal	10%**	10%	10%	8%***	10%	5%
<u>Travelers</u>						
New	12%	5%	10%	10%*	10%	3%
Renewal	12%	5%	10%	8%*	10%	3%

*Youthful/Essential - 8/8
Travelers - Edge Program
Adult - 8% - Youthful - 5%
**Essential Home - 10/8
***Non-Standard Auto - 8/8